

Notice No.: MKTG-2018-035

Issue Date: September 06, 2018

Subject: Invitation to apply for Designated Market Maker Status in specified DGCX Contracts

Notice to all Members,

Subject: Invitation to apply for Designated Market Maker Status in specified DGCX Contracts

Pursuant to the DGCX By-Laws and Clearing Rules of the DCCC, the following is hereby notified to all Members:

Details of a Designated Market Maker (**DMM**) scheme for DGCX specified Futures and Options Contracts (**DMM Scheme**) are provided in Annexure 1 of this Notice.

The DMM Scheme will run for a period of **12 months** from **Wednesday, January 02, 2019** until the close of business on **Tuesday, December 31, 2019**.

Applicants to the DMM Scheme should complete and submit to DGCX the DMM Scheme tender application form (**DMM Tender Application**) by close of business on **Friday, October 12, 2018**. The DMM Tender Application is included within Annexure 3 (and also in soft copy), with prior guidance for its completion contained in Annexure 2.

When submitting the completed DMM Tender Application, please password protect the document and provide DGCX with the password after close of business on **Friday, October 12, 2018** and before close of business on **Monday, October 15, 2018**, to the following email address: tender@dgcx.ae.

Validity of DMM Tender Applications are subject to proof of successful market making capability testing, suitable connectivity and confirmation that an applicant's supporting infrastructure is capable of supporting Market Making activity. In addition, applicants are required to display a previous track-record of Market Making with DGCX. Where no such previous track-record exists, references will be requested. DGCX has full discretion in approving applicants for participating in the DMM Scheme.

For Dubai Gold & Commodities Exchange

Les Male
Chief Executive Officer

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Annexure 1: DGCX Contracts Designated Market Maker Scheme Details

1. Introduction

The Designated Market Maker (**DMM**) scheme (**DMM Scheme**) is intended to encourage liquidity in DGCX futures contracts (**DGCX Contracts**) by inviting DMMs to provide competitive two-way price quotes at, or better than, defined volumes and depths in the DGCX (**Exchange**) order book.

The DMM Scheme is open to all existing Broker and Trade Members as well as all Clients holding accounts with a Broker Clearing Member.

Capitalised terms used in this Notice shall, unless otherwise stated, have the meaning attributed to those terms in the DGCX By-laws.

2. Benefits for DMMs

- 2.1. Subject to fulfillment of the obligations contained in clause 3 below, each DMM may receive:
 - 2.1.1. a waiver on Exchange trade fees for DMM transactions in DGCX Contracts in which they are acting as a DMM;
 - 2.1.2. a waiver of Exchange co-location fees, where otherwise applicable, and/or
 - 2.1.3. a model that reflects the DMM's costs of acting in a DMM capacity or a combination of the following options:
 - 2.1.3.1. a revenue sharing model where the Exchange would share the revenue of the transaction costs with the DMM;
 - 2.1.3.2. a fixed monthly stipend for the obligations provided;
 - 2.1.3.3. a monthly stipend consisting of a fixed and variable stipend component with the variable stipend contingent on volumes of the DMM in the DGCX Contract; and/or
 - 2.1.3.4. any other models the DMM may propose that are acceptable to the Exchange.
- 2.2. All clearing fees and SCA (Securities and Commodities Authority) regulatory fees (as applicable), shall be passed on by the Exchange, and will be incurred by the DMM. The Parties agree that all fees and stipend are payable in accordance with applicable UAE VAT legislation.
- 2.3. Names of DMMs and the nature of their commitments may be promoted by the Exchange and included on the Exchange's website. Applicants who do not want their names to appear in such publicity must expressly state this in their DMM application form, a copy of which is provided in Annexure 3 (**DMM Application Form**).

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3. DMM Obligations

- 3.1. Some DGCX Contracts will have minimum obligations as detailed in Annexure 2, which outlines the benchmarks that the Exchange would expect a DMM to fulfill. **Applicants are, however, positively encouraged to improve on the benchmarks indicated.** DMMs shall propose their commitment obligations for those contracts that have no indicative obligations.
- 3.2. Applicants should state in their DMM Application Form, the contract(s) in which they wish to act as a DMM and the obligations that they would be prepared to meet. Annexure 2 sets out the parameters of the DMM as well as the DGCX Contracts in which market making (**Market Making**) is required.
- 3.3. Applicants and their respective Clearing Members must ensure that they have sufficient clearing commitment deposited with the Dubai Commodities Clearing Corporation DMCC (**DCCC**) to fulfill their DMM obligations at all times.
- 3.4. First time DMM applicants must successfully test to the Exchange's satisfaction, their Market Making capability, including their infrastructure to support Market Making. Such testing must be carried out at least two weeks prior to the applicant signing a DMM Contract (as that term is defined in clause 4.8 below).

4. Application Process

- 4.1 All applicants with appropriate trading rights and clearing arrangements are eligible to apply for DMM status. Applicants should submit a completed DMM Application Form by close of business on the **Friday, October 12, 2018.**
- 4.2 Members can apply to become a DMM. Where a Member is not a Clearing Member, it may only apply for DMM status with the agreement of the relevant Broker Clearing Member.
- 4.3 A Non-Member (Client or RDMA) may undertake Market Making activities on behalf of a Broker Clearing Member, however, in such cases, the performance of the DMM obligations remain the sole responsibility of the Broker Clearing Member and, as such, the associated DMM Application Form must only be submitted to the Exchange through, and with the full understanding of, the respective Broker Clearing Member.
- 4.4 All applicants are expected to carry out their Market Making commitments with effect from **Wednesday, January 02, 2019.**
- 4.5 Applicant must clearly state in their DMM Application Form the following information:
 - the products in which they wish to participate as a DMM;

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- the obligations that they are prepared to meet for each contract; and
- the compensation structure for performing those obligations.

Applicants should also provide detailed supporting information, which they deem to be relevant with their DMM Application Form. Such information may include (but is not limited to), the following:

- the number and experience of staff, both in terms of responsible persons and other staff, available to support the Market Making;
- the trading application and support they will be using, and the likely message per second usage. For the avoidance of doubt, DMM applicants using automated systems will be given preference over manual methods;
- the level of risk capital that the applicant will commit to support their Market Making commitment;
- previous Market Making experience either with the Exchange and/or other derivative exchanges; and
- details of connectivity and software which will be used to access the Exchange.

The Exchange reserves the right to introduce daily message allocation for price injection models used by a DMM in fulfilling its obligations.

- 4.6 DMMs will be appointed through a competitive tender process. A Market Maker Review Panel, comprised of DGCX management, will evaluate the applications received for DMM status in the DGCX Contracts. The decision(s) taken by the Panel shall be binding on all applicants and shall not be subject to external scrutiny. DGCX maintains total discretion in appointing any DMM.
- 4.7 The Exchange shall appoint, at its absolute discretion, as many DMMs as it deems appropriate with the objective of providing the maximum benefit to the market whilst ensuring the effective operation of the DMM Scheme.
- 4.8 The appointment of a DMM shall be subject to execution of a contract between the DMM and the Exchange (**DMM Contract**). For the avoidance of doubt, a completed DMM Application Form does not constitute a DMM Contract. Members who have made successful applications will receive from the Exchange a DMM Contract for execution.
- 4.9 The DMM will be required to meet its market making obligations in full. Should circumstances arise which prevent, inhibit or hinder this (**Problem**), the DMM shall notify the Exchange immediately of the Problem, the expected duration of the Problem and what is being done to rectify the situation.
- 4.10 Should a DMM materially fail to meet their obligations the Exchange may adopt any

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remedy deemed appropriate, including, but not limited to:

- 4.10.1 terminating the DMM's participation in the DMM Scheme;
- 4.10.2 reducing or removing any entitlements of the DMM; and
- 4.10.3 where appropriate, re-charging in part or in full any benefits made available under the terms of the DMM Scheme.

4.11 The Exchange may, at its absolute discretion, cease DMM support for a contract or change the parameters of the DMM obligations and compensation by giving a minimum of one month notice to the DMM.

5. DMM Benchmark Obligations

- 5.1 The DMM shall quote two-way prices continuously for a minimum proportion of the Trading Day and, at the minimum sizes and maximum spreads as per the DMM Contract.
- 5.2 In addition to the quote obligations specified, the DMM shall provide minimum visible depth in the order book through two-way prices or as agreed with the Exchange on specific products.
- 5.3 In relation to front month contracts, the DMM is expected to meet their obligations up to the last Trading Day of that contract and subsequently make markets in the succeeding front and second month, as required.
- 5.4 A DMM may be expected to facilitate rolling over of positions and quote the spread contract (M1/M2) from the seventh (7th) Trading Day prior to the start of the tender period or contract expiry for all Contracts. At the outset, DMM is encouraged to quote both the front and second month at all times.
- 5.5 In the case of an announcement of significant economic news and during periods of significant market volatility, a DMM may be permitted, after prior agreement with the Exchange, to widen its spread by two (2) times the agreed spread.
- 5.6 A DMM will, to the best of its ability, respond to and request for quotes (or RFQ).
- 5.7 DMMs are encouraged to suggest alternative ways of providing liquidity to specified contracts within regulatory requirements.
- 5.8 For further information, any prospective applicant should contact the Agreements Team at the Exchange at: tender@dgcx.ae.

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Annexure 2 - List of Contracts and Market Making Parameters

List of Contracts – Futures & Options

(Contract specifications are available at www.dgcx.ae)

Outright Futures Contracts	
Prod. Code	Full Name
DINR	Indian Rupee
DINRM	Mini Indian Rupee
DINRI	Indian Rupee Quanto
DEUR	G6 Currency Futures
DGBP	
DJPY	
DAUD	
DCAD	
DCHF	
DUSDCNH	USD - Chinese Yuan
DG	Dubai Gold
DIG	Dubai India Gold Quanto
DGSG	Shari'ah Compliant Spot Gold*
DSGC	Shanghai Gold
54 SSF	54 Indian Single Stock Futures

Spread Futures Contracts	
Prod. Code	Full Name
DINR	Indian Rupee
DINRM	Mini Indian Rupee
DINRI	Indian Rupee Quanto
DEUR	G6 Currency Futures
DGBP	
DJPY	
DAUD	
DCAD	
DCHF	
DUSDCNH	USD - Chinese Yuan
DG	Dubai Gold
DIG	Dubai India Gold Quanto
DSGC	Shanghai Gold
54 SSF	54 Indian Single Stock Futures
DBRC	Brent Crude Oil
DWTI	WTI Crude Oil

Options Contracts	
Prod. Code	Full Name
DINRO	Indian Rupee Options

*Compulsory deliverable Spot product

Additional products may be listed on the Exchange where DMM status is not considered. Please contact your relationship manager for more information.

New products may be launched throughout the year after development and regulatory approval. Please mention on your DMM Application Form any additional products you may be interested in.

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Parameters for DMM Obligations (example of required format for a DMM Quote below)

1. Level One – Bid/Offer spread and number of lots
2. Levels Two and Three (Ladder) - Bid/Offer spread and the number of lots with reference to level one
3. Minimum Time Commitment – Percentage of DGCX trading hours
4. Spread Contracts where applicable (Using parameters 1,2,3) - Across the term structure of the contract
5. Number of Active Strikes to be Quoted - Applicable to Options only
6. Deviation of Implied Volatility from Historical Volatility or Implied Volatility in the Reference Market - Applicable to Options only
7. Days of quoting 2nd month before expiry of 1st month
8. Reference market, if any
9. Ability to take/make delivery in deliverable contracts – Only for G6 Currencies, Shari’ah Compliant Spot Gold and intention matching on Dubai Gold
10. Connectivity and Software - Please specify
11. Compensation Structure - Fixed Stipend, Variable Stipend, Revenue Sharing or Hybrid
12. Inter product rebates required on other contracts if necessary for hedging

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Example of a DMM Quote – please use the below format

DGCX Futures Contracts	Front Month		Second Month		Minimum Obligation in Time Commitment
	Minimum Quantity	Maximum Tick Spread	Minimum Quantity	Maximum Tick Spread	
DXXX Level 1	40	1	10	3	95%
DXXX Level 2	20	3	10	4	95%
DXXX Level 3	10	5	5	6	95%
DXXX Level 4	5	7	5	8	95%
Reference Market		Examples - ICE, CME, SGX, LME, HKEX,			
Contract Rollover (Spread)		Example – 7 Trading days			
COMPENSATION STRUCTURE					
Fixed / Variable / Revenue Sharing: XXXX / At 1000 Lots - XXXX at 2000 Lots XXXX / XX%					

DGCX Options Contracts	Front Month		Second Month		Minimum Obligation in Time Commitment
	Minimum Quantity	Maximum Tick Spread	Minimum Quantity	Maximum Tick Spread	
DINRO Strike 1	20	2	10	4	95%
DINRO Strike 2	20	2	10	4	95%
DINRO Strike 3	20	2	10	4	95%
DINRO Strike 4	20	2	10	4	95%
DINRO Strike 5	20	2	10	4	95%
Reference Market		Examples - ICE, CME, SGX, LME, HKEX,			
Contract Rollover (Spread)		Example – 7 Trading days			
COMPENSATION STRUCTURE					
Fixed / Variable / Revenue Sharing: XXXX / At 1000 Lots - XXXX at 2000 Lots XXXX / XX%					

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Annexure 3 - DMM APPLICATION FORM (a separate editable copy is provided with this notice, if not, please contact tender@dgcx.ae)

1. Name of Applicant (Company Name): _____
2. Membership Type: Broker Member Trade Member RDMA Client
3. Clearing Member to be used, if not a Clearing Member: _____
4. Name, designation of main contact person to discuss application: _____
5. List of Products on which the Applicant seeks to make markets in: _____
6. The specification of the parameters for the DMM obligation. Please complete the below table for each product to reflect your desired quote structure and compensation.

DGCX Futures/Options Contracts	Front Month		Second Month		Minimum Obligation in Time Commitment
	Minimum Quantity	Maximum Tick Spread	Minimum Quantity	Maximum Tick Spread	
DXXX Level 1	40	1	10	3	95%
DXXX Level 2	20	3	10	4	95%
DXXX Level 3	10	5	5	6	95%
DXXX Level 4	5	7	5	8	95%
Reference Market		Examples - ICE, CME, SGX, LME, HKEX,			
Contract Rollover (Spread)		Example – 7 Trading days			
COMPENSATION STRUCTURE					
Fixed / Variable / Revenue Sharing: XXXX / At 1000 Lots - XXXX at 2000 Lots XXXX / XX%					

Note: Please include the above table for each product tendered for. Multiple products cannot be covered by one table except for Single Stock Futures and G6 Currency Futures. Please see Annexure 2 and 3 on the 'Invitation to apply for Designated Market Maker Status in the specified DGCX Contracts' document.

7. Market Making Experience in related markets: Yes No
If yes, state the number of years:

Which Exchange(s): _____

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8. Trading software used:

Method of trading:	Manual	<input type="checkbox"/>	Automated	<input type="checkbox"/>
Do you currently have automated software:	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
Is the automated software certified by DGCX:	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>

9. Number of sources used as references to support Market Making operation: _____

10. Mode of Connectivity to connect DGCX: _____

11. Market Making software to be used: _____

12. Settlement Banking Arrangements to meet DMM obligations (only applicable to Self Clearers):

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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13. Email id(s) you wish to register for Request for Quotes purpose: _____

14. Name(s) of proposed Market Maker Traders (MMT) responsible for Market Making:

15. Date from which the applicant can carry out Market Making commitments: _____

16. Do you agree to being promoted as a DMM for publicity purposes?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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17. If you have not been awarded a DMM Contract from DGCX in the past are you able to provide references and perform testing:

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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18. Are there any additional products not listed on the DGCX for which you would be interested in being the DMM?

Please attach any additional information that may be relevant to the application

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The Applicant hereby declares that all the information contained in this application form, and otherwise supplied, is complete, true, accurate and not misleading.

Authorized Signature:

Name:

Designation:

_____ Date: _____

Please return to the following address by close of business on Friday, October 12, 2018:

DGCX Product Management
Dubai Gold & Commodities Exchange
Gold Tower, Level UP
JLT, PO Box 37736
Dubai, UAE.

Telephone: +971 4361 1600
Fax: +971 4361 1669
Email: tender@dgcx.ae